



SIT DOWN, RELAX AND LET US FURNITAIN YOU YOU

CATALOGUE '23/'24



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30 YEARS OF FURNITAINMENT

1993 - 2023

It all started 30 years ago by opening our own furniture shop in the city of Dordrecht, The Netherlands. By the age of 20 and 25 we were both young and relatively unexperienced but very ambitious. After a bit of a rough start, the shop was running pretty well and we felt there were more business opportunities for us.

In our search for new furniture and new markets we ended up in Poland where we met one of our current business partners, Jurek Chorostkowski. At that time, Jurek had a small workplace where he made wooden furniture components. We started developing several chair frames that we sold to one of our store suppliers.

IN OUR SEARCH FOR NEW FURNITURE AND NEW MARKETS WE ENDED UP IN POLAND.

Before we knew it, we had a good client base who bought our chair frames. Nevertheless, we tried to upholster some chair frames ourselves with two fabric colors. One thing led to another and from that moment we started manufacturing our own furniture. Suddenly we were in the chair business and our business grew rapidly. We got bigger clients and the small workplace in Poland became a more decent production company. Still the production company was relatively small, so we had to run more shifts to produce the requested number of chairs. We saw the demand in the market changing from standard models in two colors to more bespoke furniture. Another new opportunity that we wanted to take advantage of. So we decided to adjust our business. We invested in production facility in a new industrial zone located in Nowa Sol.

New technologies abled us to adjust much faster to new trends.

At that time when we only produced chairs, we started participating in a number of fairs. We had to buy tables to present our chairs at these fairs and that didn't feel right. That was the reason for us to start with the production of tables. Thanks to the great knowledge of our business partner Jurek, we were able to set up our own table company at the location where we used to produce our chairs. Nowadays we also produce our own sofas and armchairs. We have set up a second company in Poland with other business partners. This company is run by Łukasz Rutawski and his sister Agata.

Business operations from design to aftersales take place at our head office in the Netherlands. We currently work here with almost 30 people and a few of them are family related. So it's probably no coincidence that we went in business with other family companies.

We believe that our informal way of working combined with a warm familial atmosphere has brought us where we are now 30 years later and we are very proud of that. It has really been a great experience for us to work with all these people and we look forward to the many years to come.

Jeroen & Richard



OUR UNIQUE FABRICS AND FINEST LEATHERS

Unique fabrics

With the right fabric, you can create the look and feel you want. To make it chic, you choose 'Brillance' to make it extra comfortable you use 'Marble', to make it stylish you take 'Honey'. We have 8 collection books to choose from. And with 700+ fabrics you can always find something to meet your demands.

Finest leathers

Leather is produced in different stages. It starts with the raw material which is first stored in the tannery. Then it's time for the first tanning where the leather is being preserved. Retanning is then completed to modify the physical characteristics of the leather to suit its final use. Dyeing or waxing adds colour to the leather. The purpose of finishing is to minimize the appearance of grain blemishes, give the required degree of gloss, ensure softness and malleability, and provide a more protective and cleanable surface.



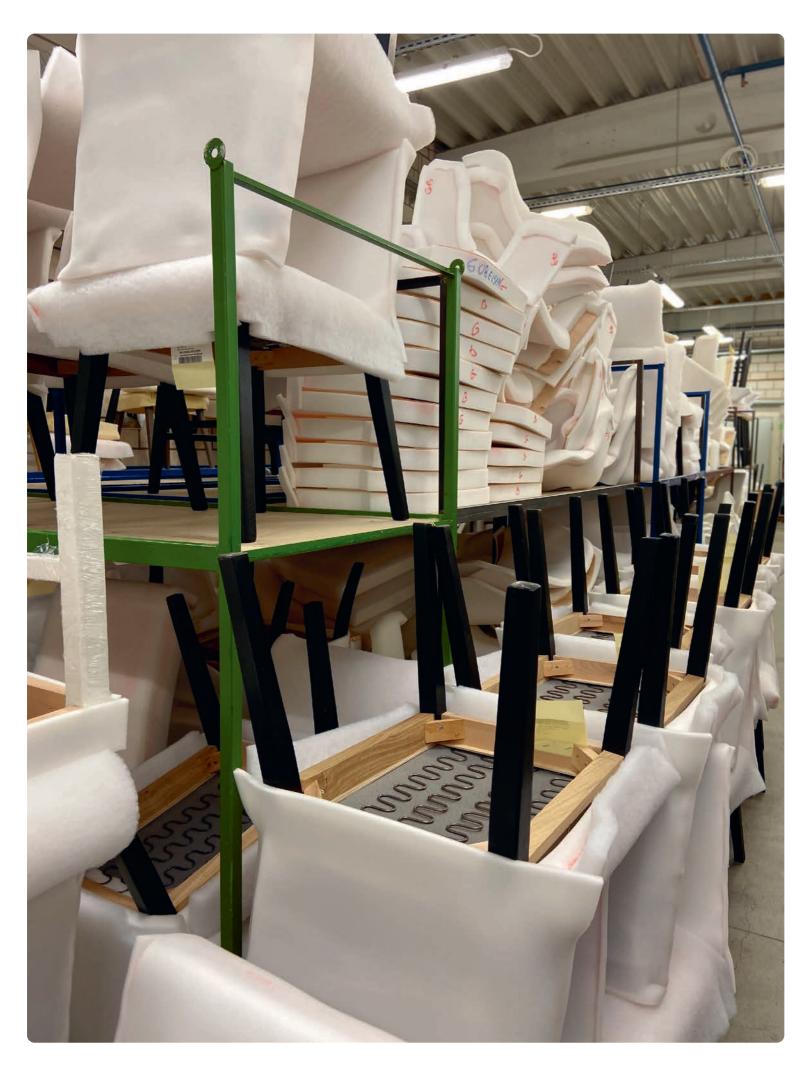
WITH 700+ FABRICS YOU CAN ALWAYS FIND SOMETHING TO MEET YOUR DEMANDS.



IF YOU WANT TO MAKE A STATEMENT AND ADD DURABILITY TO YOUR FURNITURE,
THEN CHOOSE FROM OUR FINEST LEATHERS.
WE ONLY WORK WITH THE BEST LEATHER TANNERIES IN THE WORLD.
SO WE CAN ASSURE YOU WILL RECEIVE THE BEST POSSIBLE QUALITY.







THE DNA OF PMP FURNITURE

"HAND CRAFTED AND SUSTAINABLY PRODUCED, GUARANTEED QUALITY FOR ALMOST 30 YEARS NOW."

Tradition

Our manufacturing base has been in Poland since 1993. This region has traditionally specialised in the production of furniture. Knowledge is passed on from generation to generation, and both we and our clients benefit from this every day. We have been working together since we founded our company. These last 30 years, we have perfected that collaboration.

European production

As production takes place in Poland, the route to the client is short. Customised products can be delivered within a reasonable time frame, with a minimum of greenhouse gas emissions.

Sustainable

Our products are made to be used intensively for long periods of time. A chair or table will last for many years. It is not necessary to replace them often or to order new products quickly. Good for you, and for the environment.





BUILT TO RESIST

One of our factories produces all the tables. The manufacturing process consists of several steps to the final product. One of those steps includes drying chambers. Here, the wood is dried for 6 months, until the ideal humidity level for furniture is reached. It is then manufactured into tables or chair frames. All our wood is European and its origin is easily traceable. Illegal felling is thus excluded.

"THE WOOD IS DRIED FOR 6 MONTHS, UNTIL THE IDEAL HUMIDITY IS REACHED"

To dry our wood (it needs to be dried back to a certain humidity level), we use drying chambers which are heated with the sawdust from our factory. The gas emissions hereof are of course filtered in an environmentally friendly way.









NEXT LEVEL QUALITY

The PMP quality is our number one priority. Thanks to producing our furniture ourselves for the past years, we have continued to optimize our quality level, by investing in modern equipment, among other things. Think computer-controlled (CNC) wood and cutting machines and advanced lacquer lines. An extra advantage is that these investments have also optimised our production process. As a result, we are also able to control delivery times.





CHAIRS SOMETHING TO SIT ON



OUR LARGE COLLECTION
WILL CHAIR YOU UP





TH TD TW SH SD SW AH 83 62 60 53 48 45 65



AMAZING

TH TD TW SH SD SW AH 85 65 64 49 41 49 64



 GRACE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 91
 63
 48
 52
 43
 48



 LUCILLE
 TH
 TD
 TW
 SH
 SD
 SW
 AH

 80
 57
 60
 52
 45
 54



MAXIME

TH TD TW SH SD SW AH 79 55 47 47 45 - -



 VALMER

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 79
 55
 55
 47
 45
 71



AURIOL

TH TD TW SH SD SW AH 79 55 47 47 45 - -



RITA

TH TD TW SH SD SW AH
79 56 51 49 44 - -



 SPECTRE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 64
 61
 49
 44
 44
 66



WALTZ

TH TD TW SH SD SW AH 85 64 63 49 44 45 66



TH TD TW SH SD SW AH 85 64 63 49 44 45 66











CAGE

TH TD TW SH SD SW AH 85 60 58 49 46 48 63



EDGE

TH TD TW SH SD SW AH 85 60 53 49 46 48 -



 SLIDE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 86
 57
 58
 49
 46
 49
 66



NEMO

TH TD TW SH SD SW AH 86 61 59 51 45 46 64



NUDOS

TH TD TW SH SD SW AH 86 65 66 50 46 46 65



WILMA

TH TD TW SH SD SW AH 86 65 66 49 47 45 65









BODD TW SH SD SW AH 85 60 55 52 46 43 71













CHEVY

TH TD TW SH SD SW AH 84 58 56 49 45 47 62



 MARINA

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 86
 71
 60
 49
 49
 53
 65



ALLY

TH TD TW SH SD SW AH 76 58 57 48 48 43 -

COMFORT REINVENTED



IMCA

TH TD TW SH SD SW AH 86 69 62 51 48 52 -







LIZZY

TH TD TW SH SD SW AH 85 52 53 53 42 43 67



LEX
TH TD TW SH SD SW AI
85 56 54 50 46 46 -



LEXUS

TH TD TW SH SD SW AH 85 56 63 50 46 46 64



JEMENU

TH TD TW SH SD SW AH 90 57 66 51 43 48 67



WORX

TH TD TW SH SD SW AH 88 56 53 50 48 46 66



TINA

TH TD TW SH SD SW AH 86 62 64 50 46 47 64



FRED

TH TD TW SH SD SW AH 86 62 64 50 47 47 64

SWIVEL













NOMA

TH TD TW SH SD SW AH 80 69 68 50 31 42 78









 PENTA

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 82
 57
 58
 50
 42
 54
 57



PRAAG

TH TD TW SH SD SW AH
82 57 58 50 42 54 57





 SHELBY

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 52
 53
 53
 42
 43
 67



TOMMY

TH DD TW SH SD SW AH 85 53 53 42 43 -



MILLER

TH TD TW SH SD SW AH 86 61 56 51 44 45 64



 HARPER
 TH
 TD
 TW
 SH
 SD
 SW
 AH

 80
 60
 53
 52
 52
 50





FROG

TH TD TW SH SD SW AH 87 64 69 51 46 - 67



 BOSTON

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 63
 60
 50
 46
 46
 63



1 TD TW SH SD SW AF 57 57 49 45 42 64













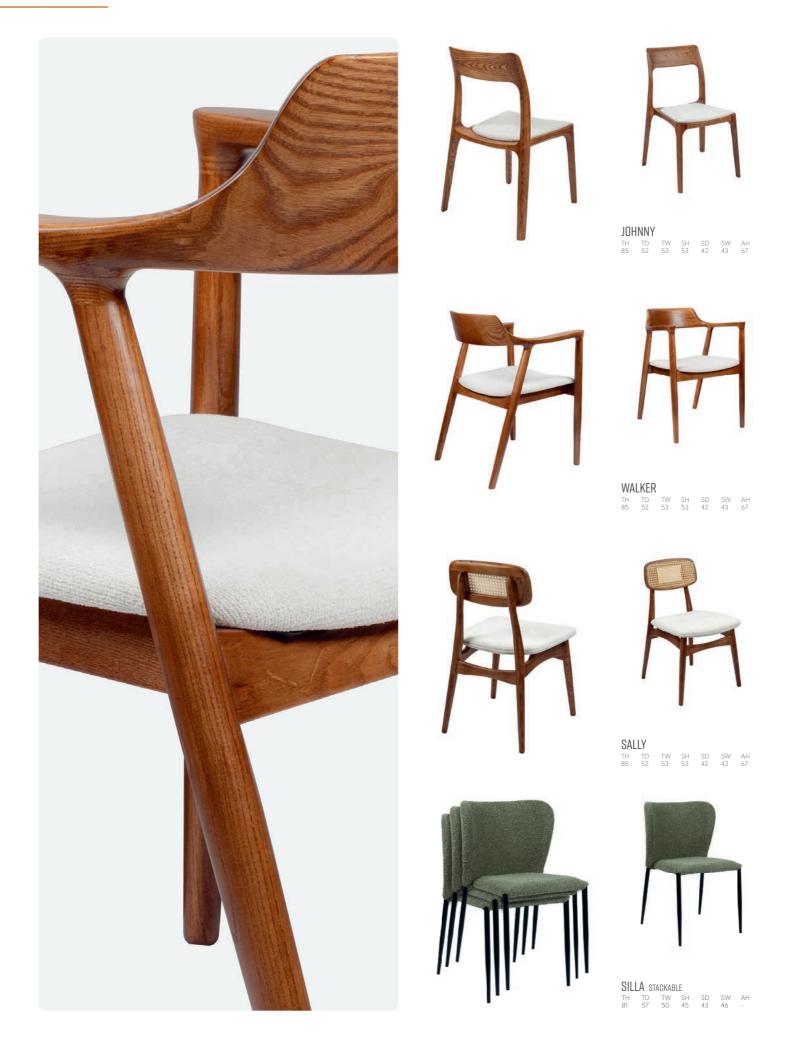






LOW DINING















 MEGAN

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 52
 53
 53
 42
 43
 67



DOPPIO

TH TD TW SH SD SW AH 85 52 53 53 42 43 67



 PIXIES

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 87
 64
 68
 53
 47
 53



 JUMPER
 SH
 SD
 SW
 AH

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 52
 53
 53
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 67



 JOLLY

 TH
 TD
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 SH
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 SW
 AH

 85
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 42
 43
 67



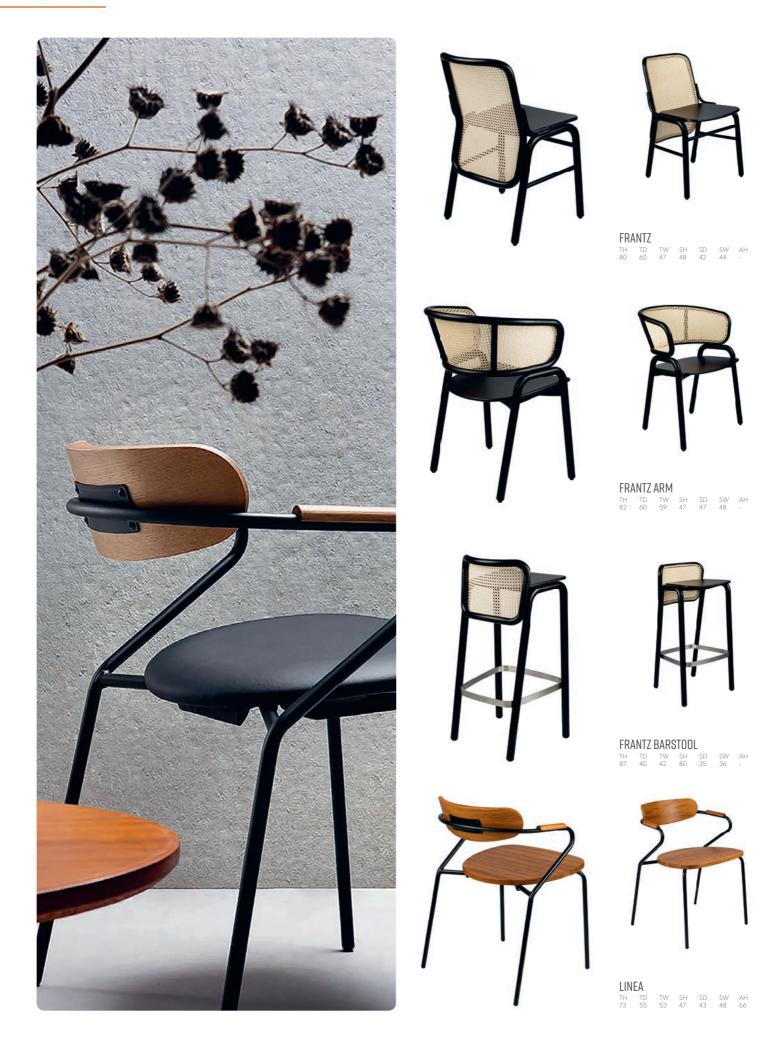
MITTEN

TH TD TW SH SD SW AH 85 52 53 53 42 43 67



TEEL

TH TD TW SH SD SW AH 80 57 59 52 46 44 76













 DOROTEA ARM

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 79
 58
 58
 47
 48
 50
 67



 DOROTEA

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 79
 58
 58
 47
 48
 50



CHAIR CONCEPT

6 Seat options and 6 metal leg options



Seats: A Egon B Bow C Claire D Buco E Lex F Miller

1 Boss 2 Christoff 3 Marlin 4 Grace 5 Meadow 6 Westside

THE CHOICE IS YOURS







ARMCHAIRS



THE FINISHING TOUCH FOR EVERY INTERIOR









SOOF

TH TD TW SH SD SW AH 84 84 73 50 55 50 73



LEONARDO

TH TD TW SH SD SW AH 89 79 62 47 54 62 -







ANDREA

TH TD TW SH SD SW AH 55 93 79 45 54 47 61



 MAMBO

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 85
 73
 67
 44
 53
 45
 64



MONTE

TH TD TW SH SD SW AH 80 72 88 45 53 50 73









KING

TH TD TW SH SD SW AH 90 91 80 45 50 48 62



 VALERIE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 95
 85
 68
 44
 52
 42
 60



 CHAP

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 77
 80
 84
 44
 54
 66
 64



 COPA

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 80
 75
 70
 40
 55
 53



LAGUNA

TH TD TW SH SD SW AH 71 74 67 40 57 49 67







TIM

TH TD TW SH SD SW AH 78 85 85 43 62 56 78



LAU

TH TD TW SH SD SW AH 80 85 75 44 55 75 60













NICO

TH TD TW SH SD SW AH 77 90 103 42 64 97 -









RECADO

TH TD TW SH SD SW AH 83 77 83 45 47 50 58



ROLL

TH TD TW SH SD SW AH 77 62 62 48 51 44 77



HUGME

TH TD TW SH SD SW AH 73 72 43 53 49 73



BOWEN

TH TD TW SH SD SW AH
70 80 85 46 63 52 67



RANA

TH TD TW SH SD SW AH 83 74 75 47 50 - 64









ZIGGYTH TD TW SH SD SW AH 104 85 83 45 47 50 58



TULIP

TH TD TW SH SD SW AH 79 72 69 45 49 50 67





 JACKY

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 80
 93
 85
 44
 60
 85
 60





SCUM

TH TD TW SH SD SW AH
69 66 76 38 - 76 -



 WEBSTER

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 67
 61
 76
 38
 76



 GASSIN LOUNGE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 74
 64
 68
 41
 50
 74
 62

CLOCKWORK



CLOCKWORK

TH TD TW SH SD SW AH 95 77 79 45 48 52 60



CLOCKWORK SOFA

TH TD TW SH SD SW AH 95 77 140 45 48 112 60





BAR STOOLS

ELEVATED COMFORT



ALL BAR STOOLS ARE AVAILABLE IN TWO SEAT HEIGHTS











PARKER

TH TD TW SH SD SW AH

103 56 45 65 41 44
110 56 45 80 41 44 -



 GEAR

 TH
 TD
 TW
 SH
 SD
 SW
 AH

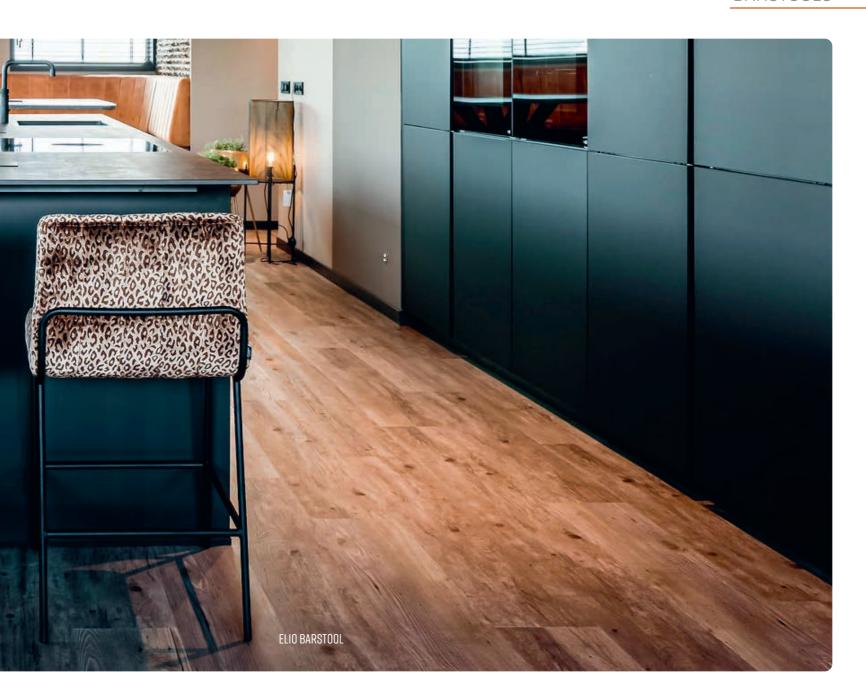
 98
 53
 44
 65
 39
 44
 -1

 113
 53
 44
 65
 80
 44



COOKIE

TH TD TW SH SD SW AP99 61 52 65 47 52 114 61 52 80 47 52 -









GRACE
TH TD TW SH SD SW AH
109 54 52 65 41 47 109 54 52 80 41 47 -



 MACARON

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 95
 56
 55
 65
 43
 53

 110
 56
 55
 80
 43
 53



ELIO BARSTOOL

TH 10 TW SH SD SW AH
91 58 48 65 41 48 106 58 48 80 41 48 -

BARSTOOLS



 CLAIRE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 75
 55
 53
 65
 44
 52

 110
 55
 53
 80
 44
 52



 PEEL

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 95
 57
 52
 65
 52
 49

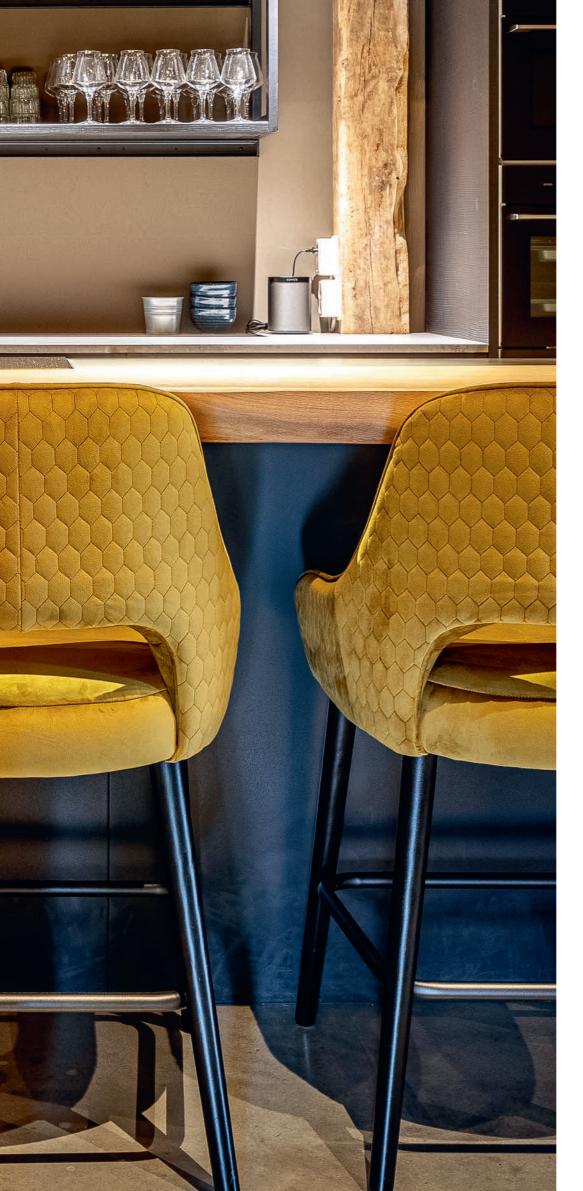
 110
 57
 52
 80
 52
 49



 ROMAINE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 116
 55
 47
 82
 45





PARIS

TH	TD	TW	SH	SD	SW	AH
97	64	57	65	42	46	70
112	64	57	80	42	46	70



PORTO

TH	TD	TW	SH	SD	SW	АН	
97	64	57	65	42	46	70	









SORTIE

TH TD TW SH SD SW A/
80 54 53 65 50 49 96 54 53 80 50 49 -



PLISSE

TH TD TW SH SD SW AH
98 59 55 65 46 46 78
113 59 55 80 46 46 93



DEF

TH TD TW SH SD SW AH

103 57 56 65 48 45 79

118 57 56 80 48 45 95



 SAAR

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 103
 57
 56
 65
 53
 45
 79

 118
 57
 56
 80
 53
 45
 95



ACERO

TH TD TW SH SD SW AH

10 61 56 65 44 45 79



AVAILABLE
IN 65 CM
OR 80 CM
SEAT HEIGHT

BUENA
TH TD TW SH SD SW AH
99 188 54 65 43 45 84
114 58 54 80 43 45 99

NUUVO

TH TD TW SH SD SW AH
98 56 48 65 43 48 114 56 48 80 43 48 114 56 48 80 43 48 -









TOUQUET

TH TD TW SH SD SW AH
101 65 50 65 42 50 116 65 50 80 42 50 -



MERRY

TH TD
101 63
116 63









SOFA SO GOOD





THE ULTIMATE COMFORT AT HOME

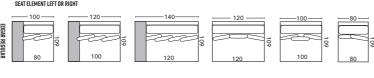


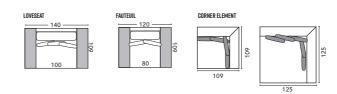


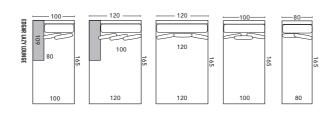


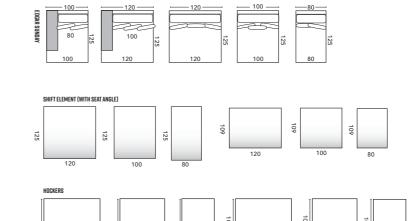
EDGAR

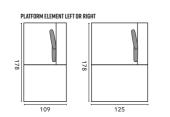
SEAT ELEMENT LEFT OR RIGHT

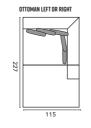






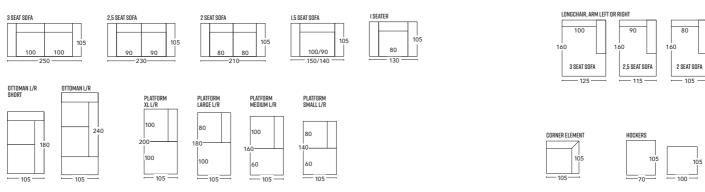




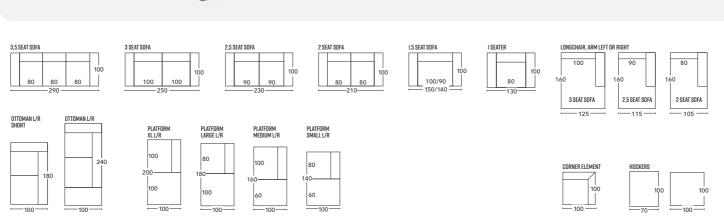




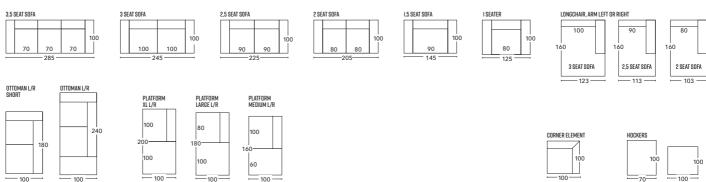




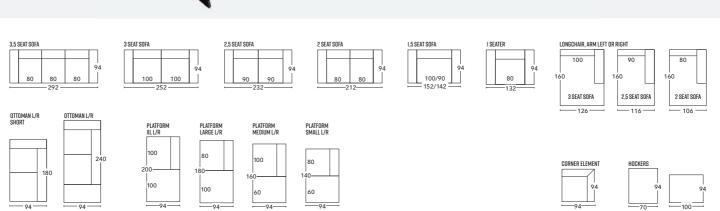




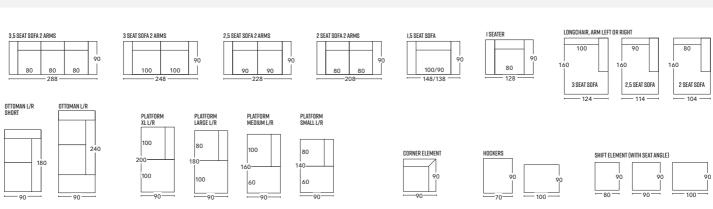






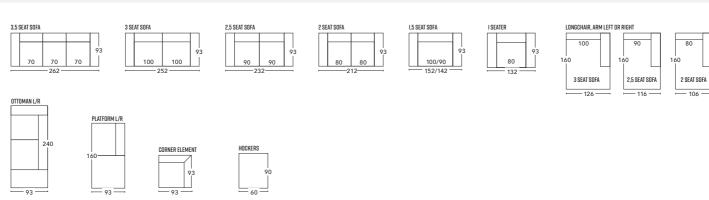


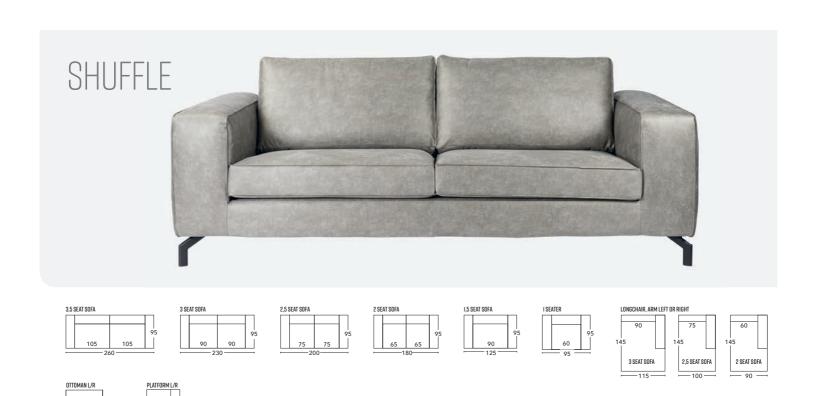




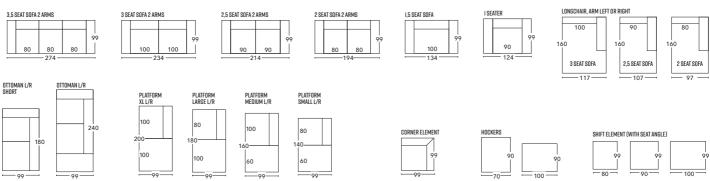




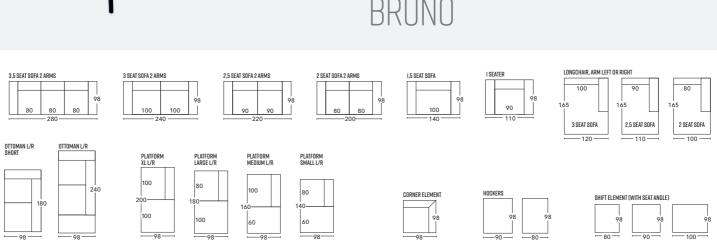




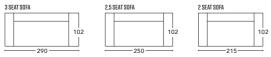


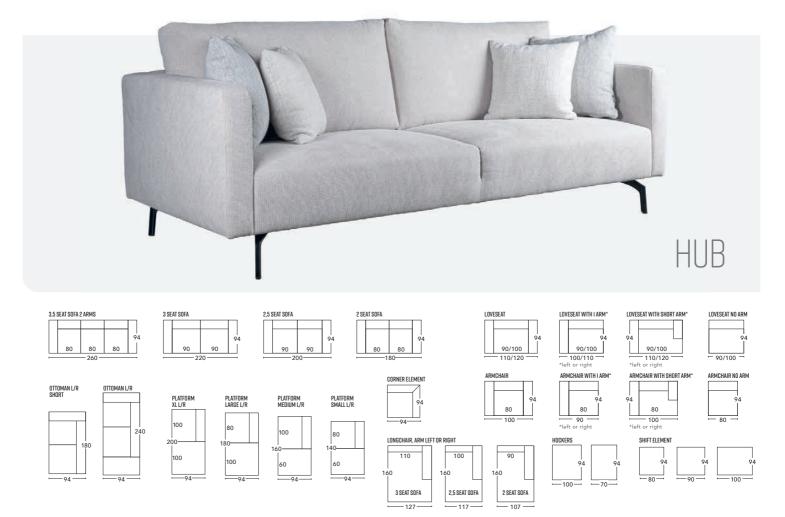




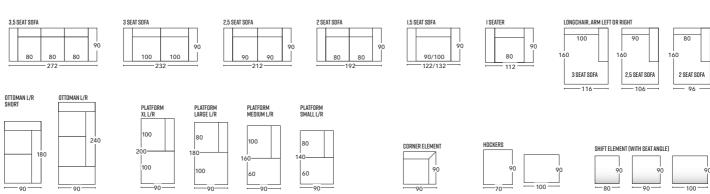




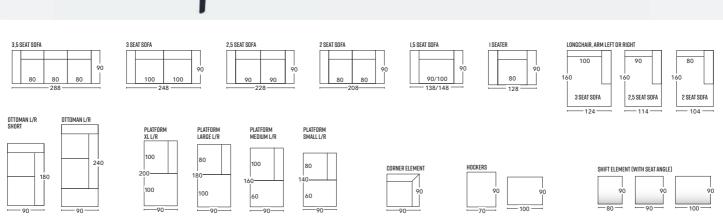






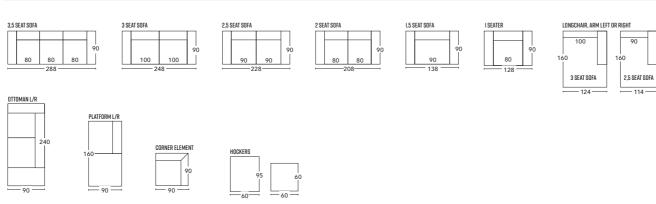






2 SEAT SOFA



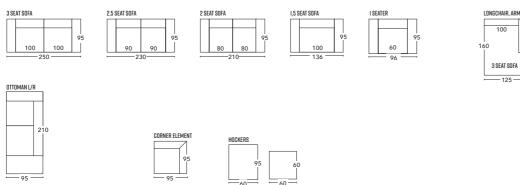




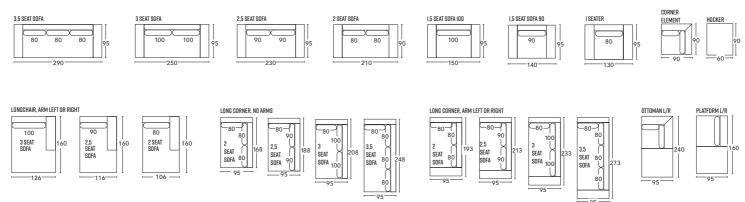


2 SEAT SOFA

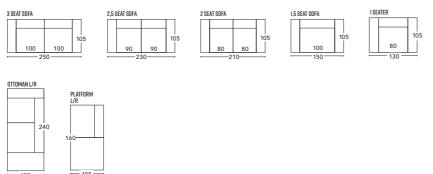
2,5 SEAT SOFA

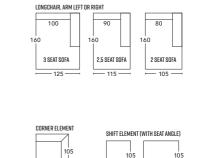




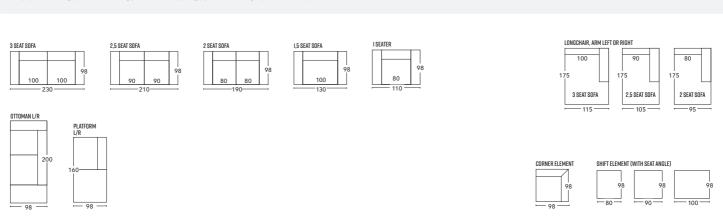




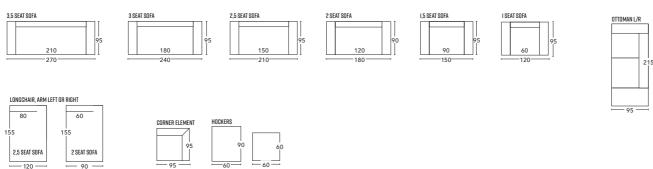




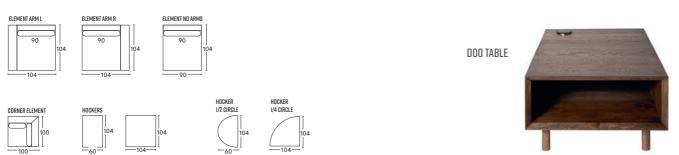












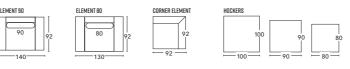










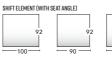




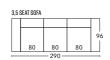
















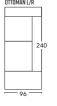
















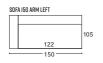










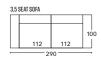












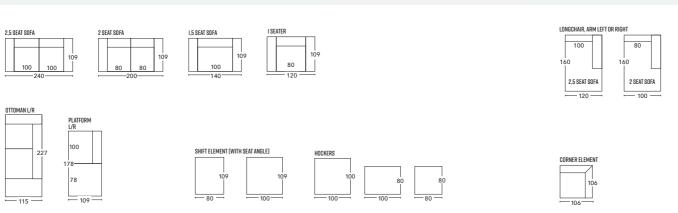




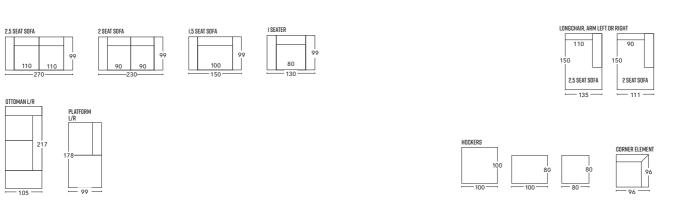
















KENNY

50X50X37 | 50X50X45 140X70X45 | 140X70X45



KENNY ROUND

Ø50X37 | Ø50X45 Ø60X37 | Ø60X45



LUIGI

Ø50X37 | Ø50X45



MOPS

 Ø40X42
 Ø50X42
 Ø80X48

 Ø40X48
 Ø50X48
 Ø100X42

 Ø45X65
 Ø80X65
 Ø100X48



PEAKY Ø42X43

H

ROB

37X37X49



MOON

85X50X50



PEBBLE Ø42X43

HOMER

40X40X48 120X40X48

TABLES MEET THE FAMILY





THE PLACE WHERE IT ALL COMES TOGETHER

























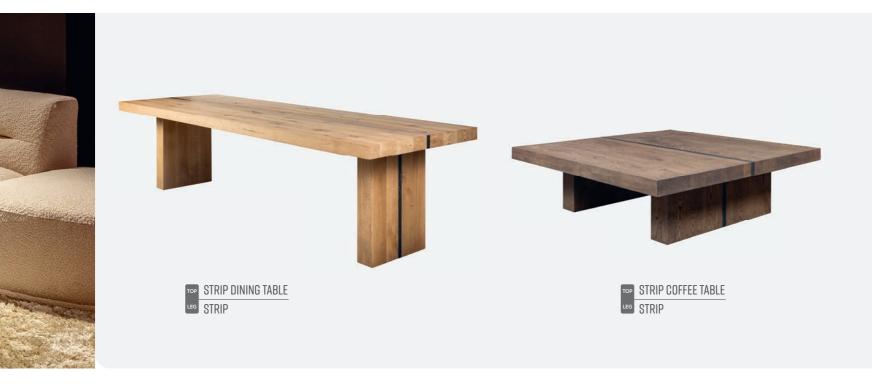




























JUGGLER

ø28x50



CROSBY

 ø40x36
 ø40x42

 ø50x36
 ø50x42

 ø60x36
 ø60x42

 ø70x36
 ø70x42



CURVE

 ø40x43
 ø40x50

 ø50x43
 ø50x50

 ø60x43
 ø60x50

 ø80x43
 ø80x50



JAAP

ø40x43ø50x50ø50x43ø60x50ø60x43ø60x50ø70x43ø80x50



PIO

ø40x43ø50x50ø50x43ø60x50ø60x43ø60x50ø70x43ø80x50



VANDISSEL

ø40x43 ø40x50 ø50x43 ø50x50



PINK

92x50x36,5



D00

96,5x60x37,5



TEBBY

ø50x60



ANGUS ROUND

Ø80x38 Ø110x40 MOPS

Ø50x31 Ø80x35



ANGUS SQUARE

80x80x45 100x100x45 KENNY

60x60x32 80x80x32











160x45x76 cm

120x40x76 cm

OXFORD DESK

120x40x76 cm Choose from 5 legs







130x40x76 cm Choose from 5 legs

84 Furnitainer 9



IN BETWEEN...STYLES





OUTDOOR INSIDE OUT!







STECCA 2

6IX6IX80 - SH 45



6IX64XIIO - SH 75









VILLA 3 50X5IX96 - SH 75



MOMO 2 58X55X8I SH 45



MOMO 3 54X58XIIO - SH 75



PIAZZA 2 49X50X79 - SH 46



PIAZZA 3

48X49X95 - SH 65
48X49X105 - SH 75



70X70X74 80X80X74



TA I ROUND/SQUARE

060X74 60X60X74
070X74 70X70X74

OUTDOOR





OLIVIER

TH	TD	TW	SH	SHC*	SW	AH
86	89	87	32	42	-	-
*\ \ /:+	تعامدتم ما					





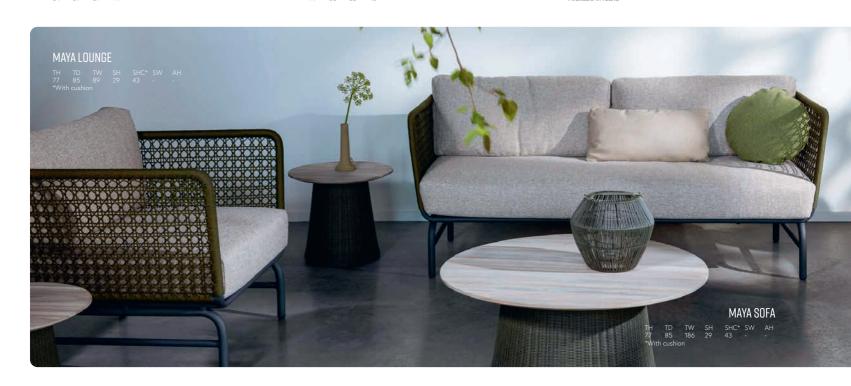


ARWEN

NIRVANA

TH TD TW SH SD SW AH 79 60 62 46 - - - -

ARIOSO TABLE*
70X70X76 - Ø70X76 CM
*Available in round







BARCAS

TH TD TW SH SD SW AH 83 62 58 48 - - -









KALI								
TH	TD	TW	SH	SD	SW	АН		
86	60	52	47		_	_		



EMMET

TH TD TW SH SD SW AH 85 68 59 47 - - - -



TESS								
		TW 54			SW -			





NOVA

TH TD TW SH SD SW AH 67 84 184 49 - - -

MALTA COFFEE TABLE

100x100x40







SERENA

TH TD TW SH SD SW AH 84 61 52 47 - - -

 SERENA LOUNGE

 TH
 TD
 TW
 SH
 SD
 SW
 AH

 76
 69
 68
 42

LULU STOOL 30x30x43





TH TD TW SH SD SW AH 70 64 67 42 - - -



FAIRS AND EVENTS

We are always looking forward to run international trade shows. It's a feeling like you're hosting a big party. We build a beautiful, attractive stand and furnish it with the latest designs and fabrics. Of course we entertain the customers with drinks, bites and wonderful music in the background. The ideal place for business and social talk.

Upcoming fairs and events:

- Maison et Objet 7 11 September (FR)
- **DWI Trade days** 10 11 12 13 September (NL)
- Furniture fair Brusssels 5 8 November (BE)
- Horecava 8 11 January 2024 (NL)
- **Maison et Objet -** 18 22 January 2024 (FR)









FROM PROJECT DESIGN TO REALIZATION

Kimberley in 't Veen has only been with PMP Furniture since February 2023, but she feels comfortable already. "In my previous work, I was mostly working on 3D visualisation of interiors. I was missing the contact with customers, the search for the right materials and the follow-up on the implementation of my designs. As an interior designer at PMP Furniture, I can now give my creativity free reign."

Establishing and maintaining contact with project customers, discussing and developing projects, and creating new interiors: Kimberley's job is wide-ranging, varied and dynamic. "My work is project-based, which means I work with a lot of hospitality customers. There lies, of course, the origin of PMP Furniture. We are increasingly working with other partners from various disciplines, to present projects with complete designs. Think of floors, curtains, but also walls and lamps. This makes my day-to-day job even more dynamic: I have to think further than furniture." At first, Kimberley wanted to become a fashion designer, but realised she'd prefer making people happy with a new interior than with a new outfit.

Listening carefully

Even though she hasn't been working in Zwijndrecht for long, she is already taking care of her own projects as well as supporting her colleagues from the sales department, who are the first to talk to customers. "I take care of the production drawings as well as the drawings for our customers. This means I am often in contact with our suppliers and partners. I also discuss their projects with our customers, brainstorm with them and make sketches of their wishes. My work varies from one customer to another: some customers already know exactly what they want, and are looking for some furniture to complete their vision. Others have no idea, and want to hear our advice. Either way, the most important thing is to listen carefully to what the customer wants. My job is to find what they want, even if they cannot put it into words. That way, I can surprise them with something that fits them perfectly. Listening is the basis for my work. The lay-out of a room is the lead of each design. It has to be clear to anyone and to agree with everyone included in the project. In the end, what do you want, and where should it go?"

Customisation

PMP Furniture's sofas are all made to measure in our factories. "Almost everything is possible, and then there are some 700 fabrics to choose from. That is a massive amount, so I help customers choosing between all those



possibilities."

She started working at PMP Furniture after the previous fairs in Nieuwegein (Vakdagen at De Woonindustrie) and Paris (Maison & Objet), but for the coming fairs, Kimberley is the one designing the exhibitions for the company. "I love doing this, thinking of how our newest collections can best be presented, how to attract the eye on some elements, and how to inspire our customers." What is her favourite part of her work? She pauses for thought and says: "My job gives me a lot of freedom and at the same time responsibility in terms of customer relations. Making customers happy with a combination of models and fabrics, and then adding other interior elements with our partners, which the customers would never have thought of. I think that's really cool."

Continue to stimulate

The first requirement for a fabric in hospitality furniture, is it easy to clean. "Even with this requirement, I can still choose from many different fabrics from our assortment, and create a unique interior for each client. I quite like the contrast of soft and rougher fabrics; for example a sofa in a velvet-kind of fabric, next to chairs with a bouclé. You'll never get bored with this combination. With art, if it is good, you can keep on looking at it and always find something new. That should also be the case for interior in hospitality:

it should make the customer want to come back. I think we do contribute to that feeling. What are the latest trends within the PMP furniture hospitality customers? "They are looking for natural colours, for green plants. They want to use plants to separate seating areas. I see a lot of curves and ribbed fabrics, even in hospitality. Low-dining is still popular. Most of our chairs have three heights: 48, 60 or 80 cm. With low-dining, we go for lounge seating. That table is 68 cm high, for a more informal dining setting, instead of 75 cm." Are customers always open to advise? "Yes, they are. Even if they already know what they want, I help them filter the ideas they found on Pinterest and Instagram."

Total design

Although she is now mainly working on advising furniture, she finds making complete designs very compelling: "I love the idea that a whole wall of an office could be taken out to merge departments just because it would better fit my design. In consultation with the customer of course. But people have to work together and still be able to make calls without being disrupted by one another, so acoustic solutions have to be found. It is amazing to be able to work on such things with our partners. Our furniture is always the added value of a project. I like to compare this to cooking. I love cooking and almost never eat the same thing twice. I always look for new combinations of ingredients and before you know it, I am not at all following the recipe anymore. I think designing an interior is the same: each customer wants a unique interior so I have to vary the designs. But that's what makes it so fun."What does she think of designing the furniture herself? "It would be nice, but for now I prefer choosing amongst the wide range of existing models. Jeroen and Richard (CEO's of PMP Furniture) are very good at it, so I prefer leaving this to them.

We of course often discuss what customers have in mind."

Sustainability

The recurring theme in the furniture industry is sustainability. Kimberley's view: "It is a great mission for the future. I sometimes look amongst the furniture that comes back from fairs, which is then stocked in our warehouse. The prices are of course, a bit lower than for new furniture, this makes them a very good solution for example young startups with a low budget. The choice is minimal, but we always manage to get beautiful results. I also see this as a sustainable solution, because obviously it is way better than throwing the furniture away. I am a big advocate for a sharing economy, where we don't just throw away stuff. I also see more and more people combining old and new in their interior." How does she think her work can evolve with the years? "I love what I am doing right now. I would like to develop our work in total designing, and coordinate even more complete projects with our partners, where I can think out the whole process, from scratch to implementation. At PMP Furniture, I have the tools to grow in that capacity, and I see it as a nice challenge. It would be great for customers to not only see our beautiful furniture, but also to know we can provide the entire design of their space or company. We are fully-fledged project designers, with interior designers and partners in all disciplines. PMP Furniture's strength lies in our double capacity: making furniture to develop projects as well as designing projects.



GINVI

CUSTOMISATION AND BOUNDLESS CREATIVITY

Ten years ago, Frank Janmaat opened the GINVI Art Gallery in Rotterdam. He did this because, from the lettering business in which he was (and still is) active, he received requests to also decorate the interiors of hotels, catering establishments, offices and, later on, even houses. In the meantime, GINVI has become a well-known name with works of art that are often imitated but never equalled. Frank: "You have to see with you own eyes why our works of art are so unique; it isn't something you can explain by phone or through a computer screen. That is why I always invite people to come and visit the gallery here in Rotterdam."

Almost 30 years ago, Frank started his company The Letterfreak, which shares the beautiful, bright showroom



on the Mariniersweg in Rotterdam with the GINVI Art Gallery. "We did and still do all kinds of lettering for the outside and the interior of buildings. We heard more and more often the same question: can you also decorate a wall with a beautiful print? But we also got requests for paintings and edited photographs, as separate items but then customised and thus unique. I wanted to separate that from The Letterfreak and so created GINVI."

Ероху

From the start, the purpose was small runs, own designs and epoxy as the basic material. "Working with epoxy is quite simple: you can easily add paint, glitters and such in between the epoxy layers. We currently work a lot with gold leaf, silver leaf, copper leaf and other metals which can be applied to an image and which combines wonderfully with epoxy." Each work is custom-made. Practice shows

"YOU HAVE TO SEE WITH YOU OWN EYES WHY OUR WORKS OF ART ARE SO UNIQUE".

that what you can see on the walls of our showroom serves merely as example or starting point for your own version of a work. "Our products are always a mix of creativity, design, craftsmanship, passion and a sense of atmosphere. That combination is our strength and makes for great word-of-mouth advertising." The epoxy used by the team contains UV-blockers, to slow down the discolouration caused by direct sunlight.

Paris

PMP works together with GINVI. The first contact with Frank came when we wanted to letter our business premises. "I immediately had a good feeling with Richard and Jeroen. From that moment, I accompanied PMP to the fair in Paris, Maison et Objet. This year we were there again, and it was a success. I think it's a beautiful fair, where we can meet with the public we're looking for for our artworks." But as I said earlier, word-of-mouth from satisfied customers is the best advertisement and produces many new orders. For me, the most important is getting as many people as possible coming to the shop themselves. Experience has shown that once they have been here, they usually do not leave empty-handed." Another way of making our name known, is hanging QR-codes in bars and restaurants in Rotterdam and in the surrounding area. Visitors of, for example, wine bar 1nul8, Finca or Hotel New York can scan this code, which gets them to the GINVI website. "The next step is to get them here in the gallery."

GINVI Art Gallery, Rotterdam

Cheap copy

Frank emphasises the importance of seeing the art with your own eyes, especially to see the difference between a GINVI piece and the many imitations which are popping everywhere. "Competitors look closely at what we do and copy the works in large, cheap editions. No customisation, no exclusive details, an obvious lower quality, making their works quite cheaper. But if you stand here and look at our work, you immediately see the difference. That also explains the price for our art works." He points out that the competition's cheap copies are also made for a very high turnover rate. "We make works of art for the long term. They are meant to be kept, not to be disposed of quickly because they are discoloured or damaged." He is currently looking for a cooperation with stylists and interior designers: "They are looking for distinctive items for interiors, unique pieces of high quality. If their designs get good reviews, we in turn benefit from that." He also asks his own clients for good reviews online, after his team has installed a new work of art. "It is part of the process."

Experience

As a Rotterdam gallery, GINVI likes working with Rotterdam artists (like the local graffiti artists Withjeej and vanDyson) for objects, but artists from out of town also know how to contact Frank and his team. Every Saturday, permanent designer Anna creates new concepts which are tested online for reactions. "That way we know immediately if something catches on. She looks around online and knows what people like on Instagram. It is a very important source of inspiration." Frank no longer sells through dealers: "I used to, but our works do not lend themselves for this system. What we make is almost always custom-made and unique, and it requires too much text and explanation which the



dealer cannot or does not want to give. So now we do it all ourselves. The fact that we can work together with PMP Furniture the way we do is because they understand our way of working very well. We complement each other perfectly and there is a good synergy between us."

GINVI Art, Maison et Objet 2022





LINDA - MANAGING DIRECTOR



JOOST - SALES MANAGER



MARK - DACH SALES MANAGER



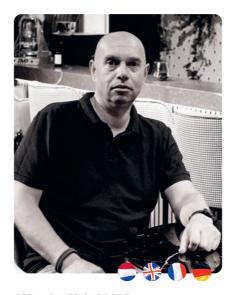
LUCAS - OPERATIONAL MANAGER



MAX - SALES SUPPORT



MITCHELL - MARKETING & DESIGN



CEEL - SALES SUPPORT

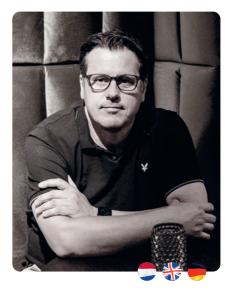




CELINE - ACCOUNTMANAGER EXPORT



MARIE - ACCOUNTMANAGER EXPORT



SANDER - ACCOUNTMANAGER NL





HOVYD - ACCOUNTANCY



CLAUDIA - AFTER SALES



COEN - SALES SUPPORT



BART - SALES SUPPORT

HOSPITALITY TABLES

ALL TOGETHER



MADE TO MEASURE





















STRAIGHT CORNERS 3,5 CM
SPIKE
70x70x76



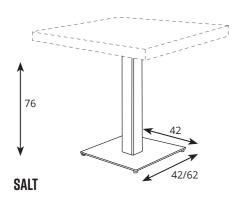
WOODSTOCK WOODSTOCK ø70x76

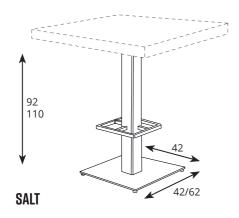


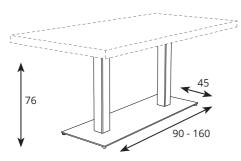
FISHBONE SALT 60x60x76



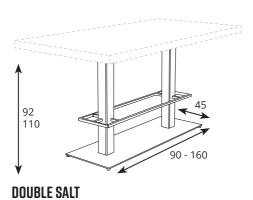
YOUNG 4 CM
PEPPER
70x70x76



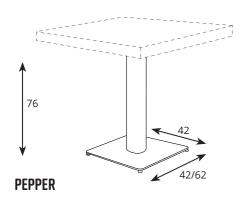


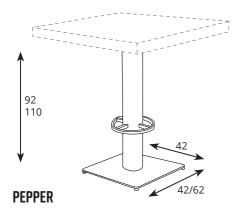


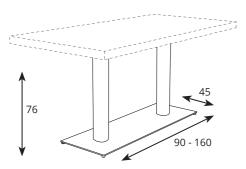
DOUBLE SALT



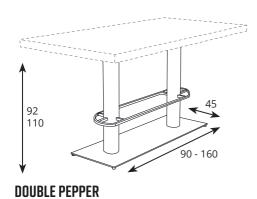








DOUBLE PEPPER









MARBLE COFFEE TABLES

STOCK MODELS



Ø45X50 | Ø70X40

End table with marble top in Black and Green.



BEE-PUT

60x70x40 | 75x85x35 End table with marble top in Black and Green.



DUVEL

ø40x50 | ø50x60 | ø60x40 End table with marble glass top in Black and White.



End table with marble glass top in Black, White and Coffee.



COLE ø80x40

Coffee table with marble top in Black and Coffee.



BEBOP

ø116x35

Coffee table with marble top in Black and Coffee.



ø40x50 | ø50x60 | ø70x40 End table with marble glass top in Black, White and Green.



STOCK MODELS

CAMEL

70x70x76

Dining table with marble glass top in Black, White, Green and Coffee







MARTINI

ø70x76

Dining table with marble glass top in Black and White.











BARSOFAS

THE IDEAL PIECE FOR EVERY RESTAURANT.



ALL BARSOFAS ARE MADE TO MEASURE















MADE TO MEASURE









JUDITH PLAIN SINGLE







CHESTERFIELD MADE TO MEASURE



TUBE STRAIGHT



TUBE ROUND

MADE TO MEASURE















PROJECTS

HERE WE PRESENT OUR LATEST PROJECTS AND COLLABORATIONS.

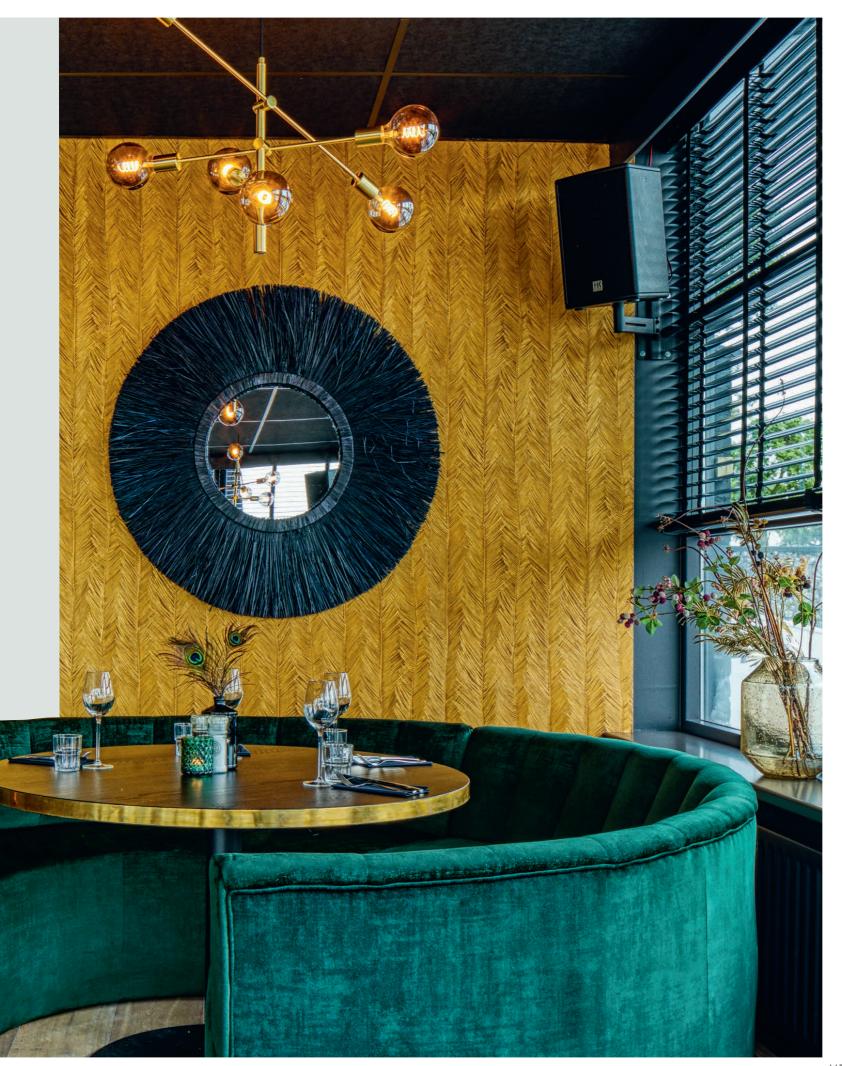
DO YOU WANT US TO DESIGN YOUR PROJECT?
CONTACT US:

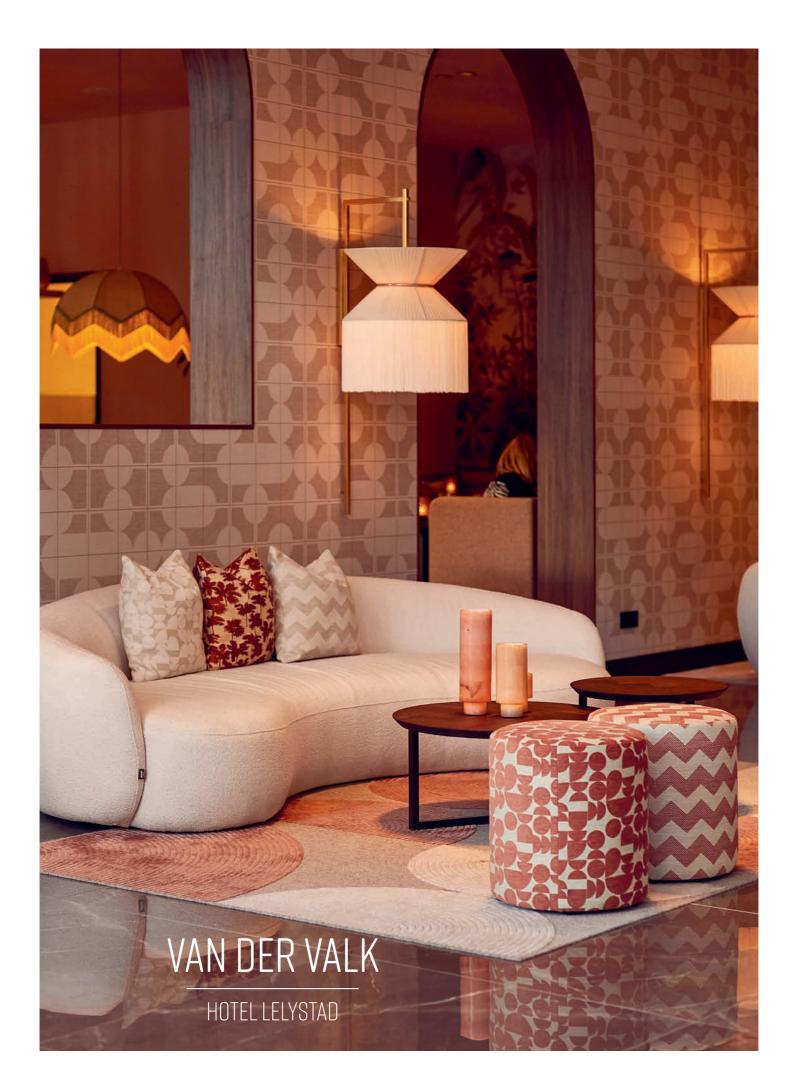
DESIGN@PMPFURNITURE.COM

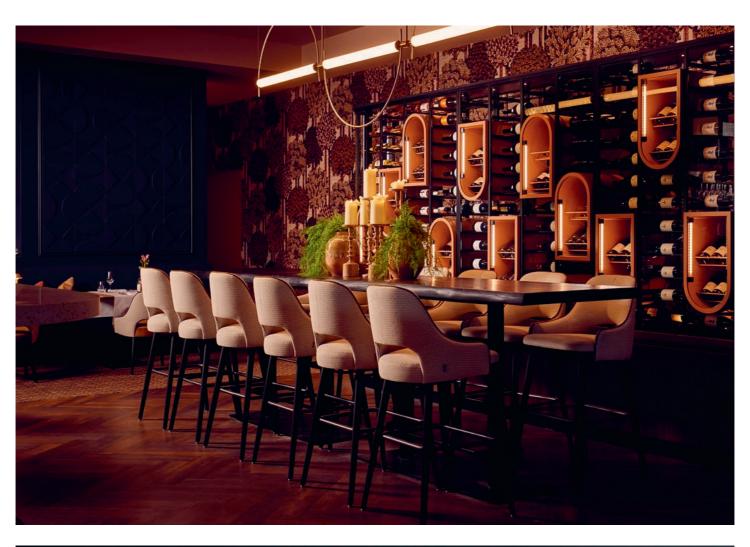
WOULD YOU LIKE TO SEE MORE? SCAN THE QR CODE



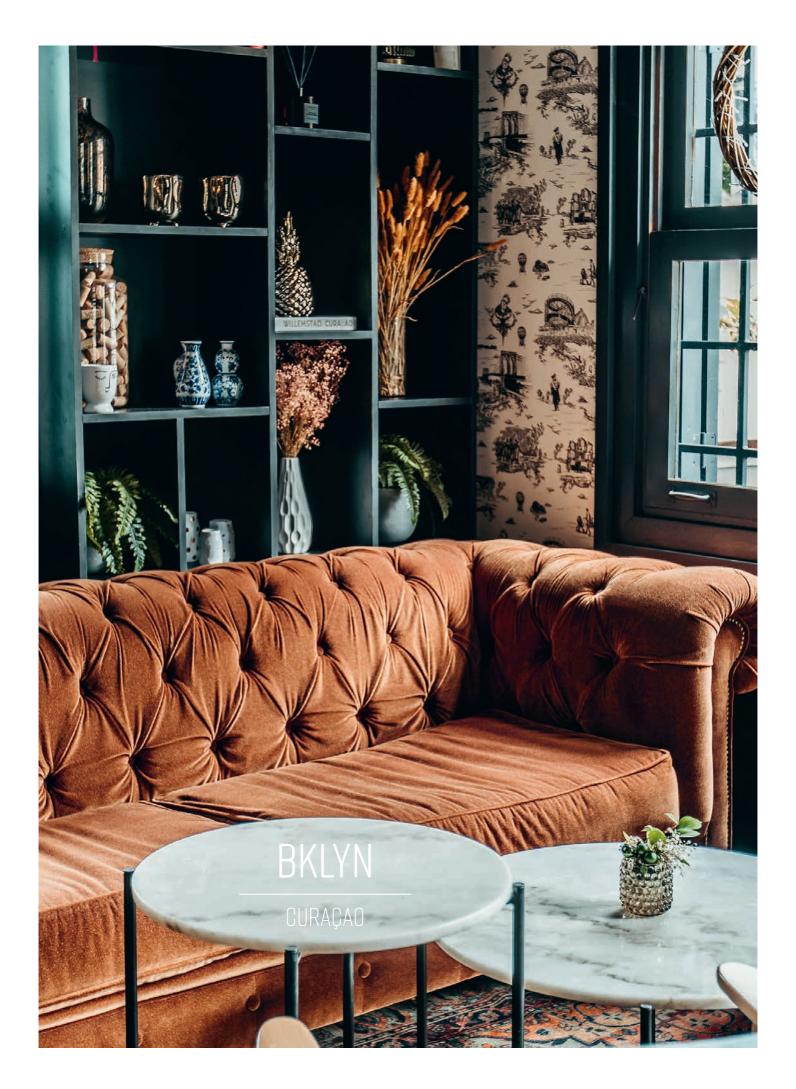


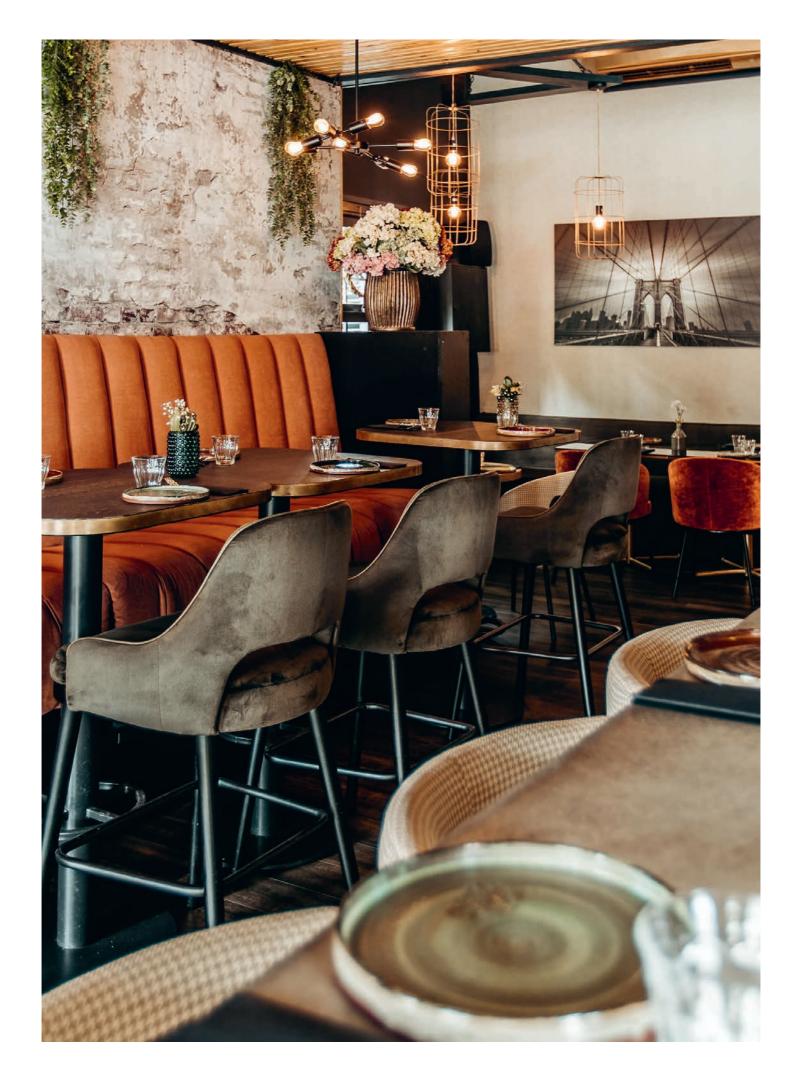




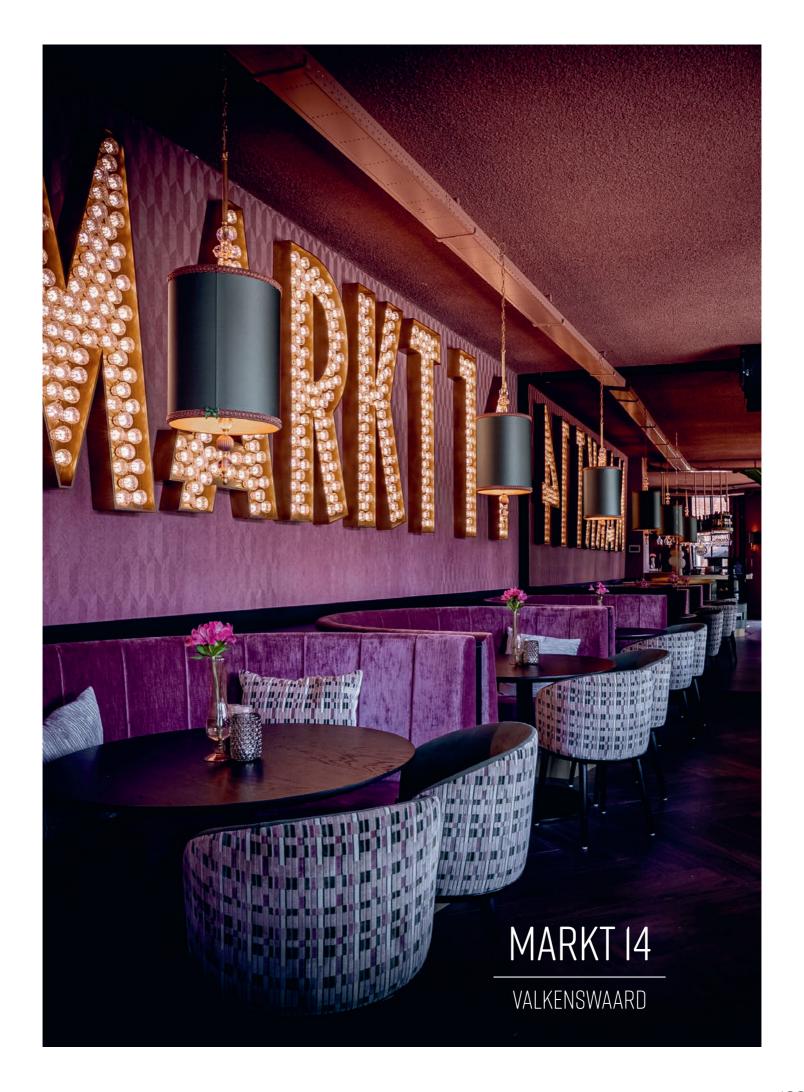


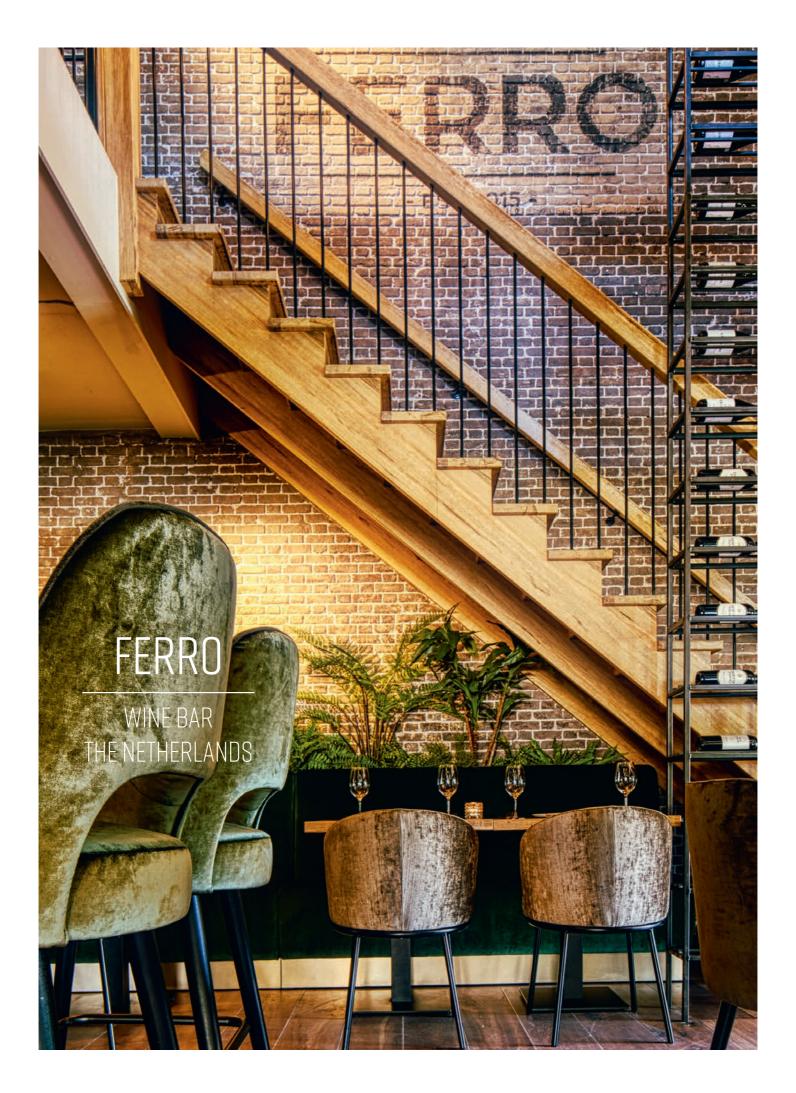


























PMP Furniture B.V. "Established in 1993" has its origins in retail. Over the past 29t years, we have grown to become an internationally operating company with its own production facilities in Poland and customers all over the world. Delivering custom commissions at a competitive price is the driving force behind our strategy. A wide range of models that can be combined with over 700 unique fabrics and leathers completes the picture.

Durabilit

All our wood is European and the origin is easily traceable. Illegal logging is hereby excluded.

To dry our wood (wood must be dried back to a certain moisture value) we use drying rooms that are heated with the sawdust from our factory. The emissions of this are of course filtered environmentally friendly.



Designed in the Netherlands.

Made.

PMP Furniture BV Pascalstraat 13 3335 LS ZWIJNDRECHT +31 78 6 13 26 27 info@pmpfurniture.com



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instagram.com/ pmpfurniture



in linkedin.com/company/pmpfurniture

pmpfurniture.com





F U R N I T U R E

